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        will find the tagged items
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  Patent Literature: Inventor search
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File 349: PCT FULLTEXT 1979-2008/UB=20081211| UT=20081204
          (c) 2008 W PO Thomson
File 350: Der went WPIX 1963-2008/UD=200880
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                 AU=TANG H?
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S6
^ 6/3/5 (Item 5 from file: 350)
DIALOG(R) File 350: Der went WPIX
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0013414021
            - Drawing available
WPI ACC NO: 2003-504402/200347
XRPX Acc No: N2003-400551
 Cot i mal
           bid determination method in auction, involves estimating
structure of market from selected characteristics of market and bidding
model, to determine optimal
                                 bi d
Patent Assignee: GULER K (GULE-I); LIUT (LIUT-I); TANG H (TANG-I)
           ĞULERK; LIUT;
                                  TANG H
Inventor:
Patent Family (1 patents, 1 countries)
Pat ent
                                  Application 5 4 1
                                  Number
                                                   Ki nd
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                 Ki nd
                         Dat e
                                                          Date
US 20030093357
                 A1 20030515
                                  US 2001955264
                                                     A 20010910 200347
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Priority Applications (no., kind, date): US 2001955264 A 20010910
Patent Details
                              Pg
28
Number
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                                        Filing Notes
US 20030093357
                       ΕN
    Non-Patent Literature: Inventor search
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File 256: Tecl nf oSource 82-2008/Jul
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^ 6/3, K/3 (Item 1 from file: 139)
DIALOG(R) File 139: EconLit
(c) 2008 American Economic Association. All rts. reserv.
328214
TITLE: A Study of Zero-Out Auctions: Testbed Experiments of a Process of
 Allocating Private Rights to the Use of Public Property

AUTHOR(S): Guler, Kemal; Plott, Charles R.; Vuong, Quang H.

AUTHOR(S) AFFILIATION: CA Institute of Technology; CA Institute of
    Technology; CA Institute of Technology
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JOURNAL NAME: Economic Theory,
 JOURNAL VOLUME & ISSUE: 4 1,
 PAŒS: 67-104
 PUBLICATION DATE: 1994
 LANGUAGE:
             English
 AVAILABILTY: http://www.springerlink.com/link.asp?id=100511
 I SSN: 0938-2259
 DOCUMENT TYPE: Journal Article
 ABSTRACT | NDI CATOR: Abstract
 AUTHOR(S): Guler, Kemal; Plott, Charles R.; Vuong, Quang H.
                mechanism is called a "zero-out auction"
 . . . ABSTRACT:
                                                                      because it is
                to allocate the rights efficiently
     supposed
                                                          like an auction while
    leaving all of the consumer's surplus with the buyers (as opposed to
    allocating...
    Non-Patent Literature: Full Text
   Dialog files:
9, 15, 16, 20, 148, 160, 267, 268, 275, 476, 610, 613, 621, 624, 625, 626, 634, 636, 810, 813
File
        9: Business & Industry(R) Jul/1994-2008/Dec 15
          (c) 2008 Gale/Cengáge
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       15: ABI / Inform(R) 1971-2008/ Dec 16
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16: Gale Group PROMI(R) 1990-2008/Dec 02
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File 626: Bond Buyer Full Text 1981-2008/Jul 07
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               OR ADVANTAGEOUS OR FAVORABLE OR FAVOURABLE OR DESIRABLE)
                  (BIDDING OR OFFERING) (3N) (MODEL OR MODELS OR PARADIGM OR P-
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               ARADIGMS OR STYLE OR STYLES OR SYSTEM OR SYSTEMS OR METHOD OR
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^ 10/3, K/2 (Item 2 from file: 15) DIALOG(R) File 15: ABI/Inform(R)

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02324371 110273660

Tal es from a nonstandard career in operations research

Rothkopf, Michael H INFOR v39n4 PP: 367-393 Nov 2001 ISSN: 0315-5986 JRNL CODE: IOR WORD COUNT: 19308

...TEXT: However, if the bidder bid too high, its chance of winning would bid would balance profit if it won against the go down. The **best** likelihood of its winning. It would depend...ones that matter. The bias is greater with more competitors. Correcting for it increases the optimal **bid** when there are more competitors.

The expected profit of the winning bidder declines with more...

...shared Ed's letter with Shell's management since it implied that ARCO was using models for oil tract bidding.

My paper appeared in Management Science in 1969. The same issue of Management Science had... ... of bidding and the first published examples of what is now called a common value bidding model. In a common value model, what is being auctioned has the same value to whoever wins it. The bidders are just uncertain about what that value is. Previously published bidding had all been what are now called private values models (See Friedman 1956, Vickrey 1961...

.. on their oil exploration investments even though they were discovering lots of oil. The only **bidding model** that the ARCO paper mentioned favorably was mine. The ARCO paper was extremely influential. I... From this data, he had developed a probability distribution for the unit price in the best competitive bid. He had done so cleverly, correcting the raw data for differences in freight and quantity related costs. With these corrections, the distribution of the best competitive bid was narrow. Using it in a much used decision theory model of how much to...

... affects the competitive pricing aggressiveness, which, in turn, affects profit opportunities in future, auctions. The **optimal bid** balances these two effects. The optimal balance is affected by the discount factor between auctions...with the same marginal return.

I realized that dynamic programming was capable of calculating an optimal set of bids. Dynamic programming was a numerical procedure, however, that gave little insight into why the bids...

...tracts with the lower of the two bids having the correct marginal rates. In an optimal set of bids, at most one tract would have a bid at the lower level, and I was...amount they had bid or a market-clearing price set by the amount of the **best** losing **bid**. Except for California, the states using PURPA auctions decided to use standard sealed bidding in which the winning bidders gets paid the amount of their bids. California, however, was...

 \dots process of opting for "Vickrey auctions" in which the bidders get the amount of the $\mbox{\bf best}$ losing $\mbox{\bf bid}$.

In 1961, Columbia University economics professor William Vickrey published a Journal of Finance paper on...

... second-price" auctions, now often called Vickrey auctions. In such auctions, the maker of the best bid wins, but the price is set by the best losing bid. (With just one item for sale, the best losing bid is the second **best** price; hence, the name second-price.) He argued that such auctions would work better than... ...finance, construction, labor, permits, etc. The disadvantage in such subsequent negotiations did not occur with **standard** sealed **bidding** and was not considered in Vickrey's analysis.

I realized that this was an important...up to the amount specified. The bidder will pay one bid increment more than the **best** other **bid**. paper mentioned these as one of the few Vickrey auctions. Lucking-Riley (2000...

... of single, isolated auctions. They used their models to compare

different auctions forms – i.e., **standard** sealed **bidding**, **V**ickrey auctions, English auctions, and Dutch auctions – with risk neutral bidders or risk averse bidders...was important, the effects of the auction rules on decisions by bidders to participate. (Most **bidding models** assugiven set of bidders. If you pick the best set of auction rules... **models** assume a

...game theorist, but had broader interests. He was interested in my criticism of game-theoretic **bidding models** and would like to collaborate with me, whoever I was, on such a critical study...16, pp. 77-84, 1968.

Leese, E.L., and D.W Boyd, "Numerical Methods of Determining the Transient Behavior of Queues with **Variable** Arrival Rates," Canadian J. of Operations Research 4, pp. 1-13, 1966.

Lucking-Reilly, David, "Vickrey **Auctions** in Practice: From Nineteenth-Century Philately to Twenty-First Century E-Commerce," Journal of Economic...

...with Random Service Times, Management Science 12, pp. 707-713, 1966.

Rothkopf, Michael H., "A Model of Rational Competitive **Bidding**," Management Science 15, pp. 362373, 1969.

Rothkopf, Michael H., "A Note on Strategy for Research...

^ 10/3, K/11 (Item 5 from file: 148)
DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 Gale/Cengage. All rts. reserv.

SUPPLIER NUMBER: 20423337 10172599 (USE FORMAT 7 OR 9 FOR FULL TEXT) Auctioning conservation contracts: a theoretical analysis and an application.

Latacz-Lohmann, Uwe; Hamsvoort, Carel Van der

American Journal of Agricultural Economics, v79, n2, p407(12)

May, 1997 I SSN: 0002-9092 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: LINE COUNT: 00622 7511

...AUTHOR ABSTRACT: of auctions in allocating contracts for the provision of nonmarket goods in the countryside. A model of optimal bidding for conservation contracts is developed and applied to a hypothetical

conservation program Competitive bidding, compared...

TFXT.

The award of contracts on the basis of competitive **bidding** is a **method** frequently used in procuring commodities for which there are no well-established markets (Holt). The... essay on auction theory and its applicability to conservation

contracting. In the third section, a **model** of optimal **bidding** behavior is presented and subsequently, in the fourth section, applied to a hypothetical conservation program..in mind, it is reasonable to maintain the independent private values assumption for conservation contract **auctions**. Each farmer is assumed to know his or her opportunity cost of program participation, which, besides some other **factors**, **determines** his or her bid. Experiences with the CRP have shown that a common-value element can arise when the conservation contracts are sold in sequential **auctions**. Farmers then can analyze the results of the preceding rounds and update (often increase) their...

...reserve price, however, only proves to be effective when bidding competition is weak (McMllan).

A **Model** of Optimal **Bidding** Behavior

Suppose that farmers have private information about profits from farming, both under the ...probability of winning, and vice versa. The farmer therefore faces the problem of determining the **optimal bid**, which is the one that maximizes the expected utility (on the left-hand side of...

- ...on the right-hand side of expression (3)). In the remainder of this section, the **optimal bid** formulas will be derived for both risk-neutral and risk-averse bidders. For ease of...
- ...4) (((Pi).sub.1) + b ((Pi).sub.0))(1 F(b)) (greater than) 0. The **optimal bid** (Mathematical Expression Cmitted) is found by maximizing equation (4) through the choice of b which...
- ... bid cap, respectively. This model specification is in fact a deviation from the mainstream auction **model** where the **bidding** strategy is determined endogenously by, among others, the number of participating bidders. In a conservation...
- ...it is realistic to treat the farmer's expectations about (Beta) as external to the **bidding model**. This allows us to simulate the impact of variations in the auction environment on bidding...
- ...expected hid cap (Mathematical Expression Omitted). Furthermore, a bid will be submitted only if the (optimal) bid price at least covers the opportunity costs of implementing the conservation contract. Taking these arguments into account and substituting equation (6) into equation (5), the optimal bid formula of a risk-neutral decision maker then can be written as
- (7) (Mathematical Expression...through participation in the conservation program Maximizing equation (9) with respect to be yields the **optimal bid** formula of a risk-averse decision maker. Again, take into account that no bids will be submitted below the minimum expected bid cap and that the (optimal) bid will be submitted only if it ensures a gain in certainty equivalent. Then,

(10) (Mathematical Expression Omitted).

From equation (10) it is clear that the **opt**imal bid comprises for gone profits minus the difference in risk premiums plus a premium multiplied by a...

- ...one. The greater the risk aversion, the smaller the factor and, thus, the lower the **optimal bid** price. In other words, risk-averse bidders try, ceteris paribus, to increase the probability of...
- ...0) and (RP.sub.1) equal to zero. Then expression (10) is reduced to the **optimal bid** formula of risk-neutral decision makers as given in equation (5). From equations (5) and...

...to gain some quantitative insights into the efficiency of auctions in **model** is applied to a conservation contracting, the above **bidding** hypothetical intensive-margin conservation program. The contracts being auctioned are assumed...

... model farms.

Assumptions and Scenarios

The above farm-level model is linked up with the **bidding** model through the profit differential. Recall from expressions (7) and (10) that profit forgone is one of the main determinants of the optimal Application of the **bidding model** additionally requires assumptions on the farmers' expectations about the maximum acceptable payment level. As explained...acceptance according to the ratio of nitrogen reduction (Mathematical Expression Omitted) to the individual farmers' (**optimal**) bi ds

In the following two variants, the benchmark assumption of symmetry among bidders is relaxed by ...

...presumed average of forgone profits of all pool | farmers with positive

opportunity costs.

Bidding pool auction **system** (differentiated bid caps): Similar to variant 1, farmers tender sealed bids to the government. Each.. individual bidders' opportunity costs of program (TABULAR DATA FCR TABLE 1 CM TTED) participation. Since the **optimal bid** is, among others, a linear function of the profit foregone, a high bid indicates high... almost exactly equal to the bid caps (Osborn, pers. comm). In the language of the **bidding model**, learning the bid caps narrows the range (Mathematical Expression Omitted) of expectations about the maximum acceptable bid level. According to the optimal - bid formulas (7) and (10), this encourages farmers wishing to enroll low-cost land to bid...

...right of the 30% mark) also diminishes the efficiency of the auction because of increasing (optimal) bid prices in combination with a fixed budget. Performance measures may even fall below the level...

^ 10/3, K/13 (Item 7 from file: 148) DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 Gale/Cengage. All rts. reserv.

SUPPLIER NUMBER: 18606510 08902715

Auction format matters: evidence on bidding behavior and seller revenue.

Feldman, Robert A.; Reinhart, Vincent International Monetary Fund Staff Papers, v43, n2, p395(24)

June, 1996

I SSN: 0020-8027 LANGUAGE: English

WORD COUNT:

RECORD TYPE: Fulltext; Abstract 7309 LINE COUNT: 00591

... AUTHOR ABSTRACT: based on a standard benchmark model from which empirically testable hypotheses are derived on the optimal amount of bid shading that generates revenue equivalence between the two formats. Applying this model to data from .

discriminatory-price formats, consistent with what would be expected on the basis of theoretically derived **optimal bid** shading discriminatory auctions. Concluding remarks are presented in Section V. **bid** shading for

The appropriate choice of...participants bid their true valuation of the gold being auctioned, and there should be no **bid** shading. The optimal bidding rule is

b = (Upsilon). (5)

This rule implies that bids in a uniform price...

...shed some light on the importance and direction of the net effect of these other factors in determining bidding behavior.

III. Summary Statistics

Some of the theoretical characterizations discussed above are consistent with the summary statistics on the gold auctions reported in Table 2, which provide information on prices bid, weighted by the volume of ...quite data intensive and so we, instead, adopt an indirect test of the independent-values **bidding paradigm** given our limited sample.

Note that in the independent (also known as private) values case...

...a mean-preserving manner to capture the observed variance of bids in the discriminatory-price auctions, introducing a single parameter to be estimated auction by auction. The resulting distribution of optimally shaded bids can be compared to the actual distribution of...

... Mathematical Expression Omitted) is the estimated mean calculated from the bids for the uniform price **auctions** and (k.sub.i) is the unknown scaler multiple.

(3) Estimate the proportionality factors, (k.sub.i), for the 35 separate auctions by an iterative technique that sets the estimated variances of optimally shaded bids by repeatedly...of means, the sample average that is actually observed is significantly lower than the average optimal bid. Similarly, the Kolmogorov-Smirnov (K-S) statistic, which measures the widest spread between the two...

Non-Patent Literature: Non-Full Text Dialog files: 2,35,65,99,139,256,474,475,583 Fi I e 2: I NSPEC 1898-2008/ Nov W8 (c) 2008 Institution of Electrical Engineers File 35: Dissertation Abs Chline 1861-2008/Feb (c) 2008 ProQuest Info&Learning 65: Insi de Conferences 1993-2008/ Dec 15 File (c) 2008 BLDSC all rts. reserv. File 99: Wilson Appl. Sci & Tech Abs 1983-2008/Oct (c) 2008 The HWWIIson Co. File 139: EconLit 1969-2008/ Nov (c) 2008 American Economic Association File 256: Tecl nf oSource 82-2008/Jul c) 2008 Info. Sources Inc File 474: New York Times Abs 1969-2008/ Dec 16 (c) 2008 The New York Times File 475: Wall Street Journal Abs 1973-2008/Dec 16 (c) 2008 The New York Times File 583: Gale Group Global base(TM) 1986-2002/Dec 13 (c) 2002 Gale/Cengage Description Set Items AUCTION OR AUCTIONS OR AUCTIONING OR AUCTIONED OR COMPETIT-S1 35105 I VE() (BUYI NG OR PURCHAS???) OR DUTCHAUCTI ON??? (BID OR BIDS OR OFFER OR OFFERS OR TENDER OR TENDERS)(3N)(-OPTIM?? OR OPTIM?E?? OR OPTIM!?ING OR OPTIM!?ATION OR EFFIC S2 LENT OR EFFICIENCY OR EFFICIENTLY OR COST() EFFECTIVE OR BEST -OR ADVANTAGEOUS OR FAVORABLE OR FAVOURABLE OR DESIRABLE) (BIDDING OR OFFERING) (3N) (MODEL OR MODELS OR PARADIGM OR PARADIGMS OR STYLE OR STYLES OR SYSTEM OR SYSTEMS OR METHOD OR S3 METHODS OR EXAMPLE OR EXAMPLES OR STANDARD OR STANDARDS)
ESTI MAT??? OR FORECAST??? OR PREDICT??? OR EXPECT??? OR FO S4 RESEE??? OR FORESIGHT OR ANTICIPAT??? OR EVALUAT??? OR DETERM IN??? OR APPRAIS??? OR ASSESS??? OR ASSESSMENT OR ASCERTAIN??? OR EXTRACT??? OR ESTABLISH??? OR CRITIQ??? OR JUDG??? OR WEI-GHT??? OR QUANTI F???? CRITERI?? OR CHARACTERISTIC? ? OR PARAMETER? ? OR PREFERENCE? ? OR PROFILE? ? OR FACTOR? ? OR ATTRIBUTE? ? OR QUALITY OR S5 QUALITIES OR QUANTITY OR QUANTITIES OR PROPERTY OR PROPERTIES OR VARI ABLE OR VARI ABLES S1 AND S2 AND S3 AND S4 AND S5 S6 NOT PY>2001

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File 347: JAPIO Dec 1976-2008/ Aug (Updat ed 081208)
             c) 2008 JPO & JAPI O
File 348: ÈUROPEAN PATENTS 1978-200849
(c) 2008 European Patent Office
File 349: PCT FULLTEXT 1979-2008/UB=20081211| UT=20081204
(c) 2008 W PO Thomson
File 350: Der went WPIX 1963-2008/ UD=200880
            (c) 2008 Thomson Reuters
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^ 8/3, K/11 (Item 2 from file: 350)
DIALOG(R) File 350: Der went WPIX
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0013414021 - Drawing available
WPI ACC NO: 2003-504402/200347
XRPX Acc No: N2003-400551
              bid determination method in auction, involves estimating
structure of market from selected characteristics of market and bidding
model, to determine optimal bid
Patent Assignee: GULER K (GULE-I); LIU T (LIUT-I); TANG H (TANG-I)
Inventor: GULER K; LIU T; TANG H
Pat ent Family (1 pat ents,
                                   1 countries)
                                         Application
Pat ent
                                         Number
Number
                     Ki nd
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                                                                                 Updat e
US 20030093357
                      A1 20030515
                                         US 2001955264
                                                                   20010910
                                                                Α
                                                                                 200347
Priority Applications (no., kind, date): US 2001955264 A 20010910
Patent Details
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              bid determination method in auction, involves estimating
structure of market from selected characteristics of market and bidding
 model , to determine
                                 optimal
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Original Abstracts:

The present invention provides an automated estimation and optimization solution for selecting the optimal bid for an item in an auction. The characteristics of the auction are selected (e.g., auction format, reserve price). A relevant bidding model, based on the

characteristics of the auction, is selected. The structure of the auction is estimated based on the relevant bidding model. A bid function is determined based on the auction structure and user inputs regarding the item being bid on and the characteristics of the rival bidders. An optimal bid is determined based on the bid function and user-defined evaluation criterion. An embodiment of the present invention provides a method and system that determines the latent elements of the auction environment taking into account the strategic and information conditions with minimal assumptions on the distributions of unobserved random elements...

...invention allows a bidder to estimate the unobservable private signals of rival bidders and to **determine** the optimal bid **the** bidder can employ to optimize their **evaluation criterion**. **Claims**: